

The United Trustees Association



Providing the Edge for Trustees in the Real Estate Marketplace

Who We Are

The United Trustees Association (UTA) is the only mortgage industry association whose primary focus is trustee-related defaultservicing issues. Founded in 1968, UTA services all nonjudicial states.

UTA membership is comprised of trustees, attorneys, mortgage companies, title companies and loan servicing professionals from financial institutions as well as support organizations such as posting & publishing companies and default servicing technology companies. UTA members are always apprised of relevant case law, attend the best educational meetings and trade shows in the industry and collectively advocate before state legislatures on industry related laws.

Our mission is to foster, improve and promote integrity of services in the mortgage default industry through a level of excellence, education, local outreach and legislative advocacy.

Our Dues Structure

UTA is an individual membership organization. Our dues structure, however, enables multiple members from a single company to join at a reduced membership fee. Regular (voting) Membership is \$450 annually. Educational (non-voting) Membership is \$150 annually. Educational Membership is available to applicants whose company has at least 2 Regular Members.



EDUCATION

- The Industry's Best Educational Conference & Trade Show Our annual fall educational seminar (MCLE accredited) and trade show keeps members current on all practical issues of interest to trustees and provides a marketplace for service providers to interact with trustees.
- Regional Dinner Events and Workshops Educational programs are scheduled throughout the year providing networking and learning opportunities. These programs are conducted in many different locations for attendees' convenience.
- <u>Trustee Certification Program</u> UTA's Basic and Advanced Foreclosure Certification Courses & Exams are taught by leading experts in the foreclosure, title and legal communities and gives employers confidence in the recipient's knowledge of the nonjudicial foreclosure process.
- <u>Foreclosure 101</u> UTA's introductory course for those new to the industry.

"I attended and passed UTA's Basic California Foreclosure Certification Course & Exam and the course renewed my focus on the nonjudicial foreclosure process." *Liz Yeranosian, Manager, Financial Operations, Executive Trustee Services*

"I've been attending UTA's regional dinners for years and I've taken something important from each one."

Rande Johnsen, President, Trustee Corps



COMMUNICATION

- <u>UTA Quarterly</u> Our acclaimed quarterly publication provides practice hints and services available to trustees together with relevant case law review, pertinent articles and changes to the law.
- <u>UTA eNews</u> Emailed monthly, *UTA eNews* provides essential, relevant case law updates, as well as industry and UTA news and happenings.
- <u>Website</u> *unitedtrustees.com* provides members with the latest news and events, industry and UTA educational events, daily newspaper articles on the industry from around the country and much more.

"The contributors to *UTA Quarterly* have no peer in the default field. *UTA Quarterly* is a must-read for multi-state default trustees and attorneys."

David E. Fennell, Northwest Trustee Services, Inc.

NETWORKING & BUSINESS GROWTH

- Regional Dinner Meetings with expert speakers on essential issues.
- Advertising Opportunities through our Membership Directory, Annual Conference Binder, UTA Quarterly and UTA eNews.
- <u>Association Job Board</u> allowing members to advertise available employment opportunities.
- <u>Participation Opportunities</u> Course instructor and event speaking seminars as well as participation on a committee or on the Board of Directors provide leadership opportunities for members.

"We advertised in the UTA Membership Directory and the exposure was well worth it." Lois Wilson, Executive Vice President, Reliable Posting & Publishing



LEGAL INITIATIVES

- <u>Legal Updates</u> Supervised by leading practicing real estate attorneys, UTA files amicus curiae (friend of the court) briefs in cases of major importance on behalf of its membership.
- Essential Legislative Advocacy UTA's lobbyist ensures that we help write real estate laws in the areas of foreclosure, reconveyances and other issues.
- <u>Statutory Review</u> UTA's *Guide to Foreclosure Law* provides trustees with current foreclosure law and statutory updates.

"Because of the UTA, there are 'trustee exemptions' in California laws which would otherwise require disclosures upon the transfer of real property and the withholding of taxes upon the transfer of real property by nonjudicial foreclosure."

Ronald D. Roup, Esq., Roup & Associates





The Only Conference for Trustees

UTA's annual fall Educational Conference & Trade Show keeps members current on all practice issues of interest to trustees and provides a marketplace for service providers to interact with you to improve your practice. The educational seminars are MCLE accredited by several State Bars.

The conference features sessions on bankruptcy, new case law and federal regulations and many other issues pertaining to foreclosures in nonjudicial states.



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For more information, visit our website or call us today.

"I only use trustees who are UTA members." Gloria Rocha, Carington Mortgage

"UTA's annual educational conference is a 'can't miss.' It keeps us updated on the latest case law review in nonjudicial foreclosures and if you don't have the latest, you simply cannot perform."

Miriam Moore, Executive Vice President, FIS Default Solutions

"The knowledge and the friendships I have gained from attending UTA's annual conference over the past years are invaluable to me on both a professional and personal level and the vendors' products are always helpful to us."

Chris Rebhuhn, President, Regional Trustees Services

"The UTA conference gives me the ability as a service-provider to partner our product with a very targeted group – loan-servicing professionals. Year after year, the conference provides a measurable value to us."

Jeremy Harmon, Vice President, First American National Default Title Services

"The three most important things I get out of UTA? Networking, networking and networking."

Helen Alailima, Priority Posting & Publishing